FOR IMMEDIATE RELEASE

Con-way Freight Announces Fall 2015 General Rate Increase

ANN ARBOR, Mich. — Oct. 2, 2015 — Con-way Freight, the nationwide less-than-truckload (LTL) carrier of Con-way Inc. (NYSE: CNW), announced today that it will implement a general rate increase averaging 4.9 percent, applicable to non-contractual business, effective October 19th.

The rate increase will apply to customers on the company’s CNWY 599 tariff. It will affect general LTL rates, minimum charges, accessorital and other supplemental fees applicable to LTL shipments moving within the United States and Canada, cross-border shipments moving between the United States, Puerto Rico and Canada, and the domestic U.S. portion of shipments into Mexico.

The rate increase is intended to help offset rising costs of doing business, which include contending with the nationwide shortage of qualified truck drivers, increased regulatory compliance, higher fleet operations and revenue equipment costs, and technology upgrades which enable the company’s premium service product. Customers can view the new rates after October 5 through the My Con-way.com page on the Con-way website.

Con-way Freight provides time-definite regional and national LTL service with the industry’s fastest and most reliable transit times through a network of more than 425 service locations in the United States and Canada, and provides service to and from Mexico in partnership with sister company Con-way Truckload. With 21,000 employees, Con-way Freight operates a fleet of 8,900 tractors and 25,000 freight trailers.

Follow Con-way Freight on Twitter: http://twitter.com/Conway_Freight.
Con-way equipment images are available at www.con-way.com/en/about_con_way/newsroom.

About Con-way Freight
Con-way Freight is the industry’s leading less-than-truckload (LTL) freight transportation company, providing guaranteed, day-definite regional and transcontinental service with exception-free delivery, on-time service performance and faster transit times through a single, unified network of more than 425 service locations serving the United States, Canada, Mexico and Puerto Rico. Con-way Freight offers LTL freight transportation across North America and through Global LTL™ delivery in the United States from around the world. Global solutions include international less-than-container (LCL) ocean shipments from Asia through its OceanGuaranteed® service; U.S. and Europe delivery for inbound and outbound international cargoes through an exclusive alliance with TNT; direct service to more than 30 Bahamian and Caribbean ports; and domestic offshore transportation to Alaska, Hawaii and Puerto Rico. Based in Ann Arbor, Mich., Con-way Freight is a certified FAST highway carrier and is C-TPAT/PIP, ACE- and CSA-certified.

Con-way Freight is a subsidiary of Con-way Inc. (NYSE: CNW), a $5.8 billion diversified freight transportation and logistics services company. For more information, visit www.con-way.com/en/freight.

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