



Benoit de la Tour appointed President, Navis and head of software business in Kalmar

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Benoit de la Tour has been appointed President, Navis and the head of software business in Kalmar as of 1 February 2016. Based in Oakland, California, he will report to Chairman of the Navis Board **Olli Isotalo** and be part of Kalmar Management.

Benoit brings with him more than 20 years of experience in developing global software business and deep knowledge of supply chain software applications and related services. Most recently, he served as Vice President and General Manager for Europe, Middle East and Africa for Ciena, a global supplier of telecommunications networking equipment, software and services. Prior to that, he worked for Microsoft Corporation as Vice President, EMEA and Latin America, tasked with growing and developing Microsoft's Enterprise Business Applications Division (ERP, CRM). He has also held different senior management positions for Infor Global Solutions, world's third largest Enterprise Application Software company, and Information Builders Inc., a worldwide Business Intelligence software company.

"We are thrilled to have Benoit on board and to give our employees, partners and customers the opportunity to benefit from all the talent, knowledge and experience he's bringing in his leadership roles at Navis and Kalmar. 'Kalmar's strategic target is to grow in software business and Benoit will play an essential role in our strategy implementation," says Olli Isotalo, President, Kalmar.

"Under Benoit's leadership, we will continue to invest in Navis to build on the successes already made in developing our existing Terminal Operating Systems (TOS) business. At the same time we will expand to new areas to create more value for our existing and new customers. XVELA, a cloud-based vessel stowage collaboration platform for ocean carriers and terminal operators, is a good example of this. I am excited about the growth opportunities ahead of us, and Benoit's valuable experience will help us take the next steps on this strategic journey," he continued.

"I am honoured to lead Navis and expand the software business at Kalmar. Navis has a strong position of leadership in Terminal Operating Systems, and I am looking forward to leveraging this industry expertise and knowledge more broadly into new areas across the container supply chain, delivering more value to our existing and new customers," says Benoit de la Tour.

Further information for the press:

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Kalmar offers the widest range of cargo handling solutions and services to ports, terminals, distribution centres and to the heavy industry. Kalmar is the industry forerunner in terminal automation and in energy efficient container handling, with one in four container movements around the globe being handled by a Kalmar solution. Through its extensive product portfolio, global service network and ability to enable a seamless integration of different terminal processes, Kalmar improves the efficiency of every move. www.kalmarglobal.com

Navis is the global technology standard for managing the movement of cargo through terminals, standing the test of time. Navis combines industry best practices with innovative technology and world-class services to enable our customers to maximize performance and reduce risk. Whether tracking cargo through a port, automating equipment operations, or managing multiple terminals through an integrated, centralized solution, Navis provides a holistic approach to operational optimization, providing customers with improved visibility, velocity and measurable business results. www.navis.com

Kalmar and Navis are part of Cargotec. Cargotec's sales totalled approximately EUR 3.4 billion in 2014 and it employs approximately 11,000 people. Cargotec's class B shares are quoted on Nasdaq Helsinki Ltd under symbol CGCBV. www.cargotec.com

Picture

CV Benoit de la Tour