



Seaspan Chooses KVH's Complete mini-VSAT Broadband 2.0 Communications Solution for its Container Ships

Seaspan, a leading independent owner, operator, and manager of container ships is installing top-of-the-line KVH mini-VSAT Broadband 2.0 systems complete with network management and IP-MobileCast content delivery services

MIDDLETOWN, RI – October 6, 2015 – Seaspan, one of the world's leading containership owners, operators, and ship managers, has selected for 18 of its newest vessels the [complete mini-VSAT Broadband 2.0 maritime communications solution](#) from KVH Industries, Inc., ([Nasdaq: KVHI](#)). The solution includes KVH's global TracPhone V11-IP satellite communications system, mini-VSAT Broadband connectivity, IP-MobileCast content delivery service, and CommBox network management tools. More Seaspan vessels are expected to receive the mini-VSAT Broadband 2.0 solution in 2016. In addition, other vessels in Seaspan's fleet already utilize such KVH services as [Videotel maritime training](#) and KVH Media Group news and movie services.

"We chose KVH for our newest vessels because of their dynamic and flexible one-stop communications and media solutions, and because they can provide us with a level of quality that addresses all of the factors that are so critical to ship owning and ship management today," says David Kramer, Director, Fleet Management, for Seaspan, which is based in Vancouver, British Columbia. "At Seaspan, we require high-quality, continuous global connectivity for optimizing operations, and cost-efficient content delivery services for attracting and maintaining the best crews possible."

KVH's [TracPhone V11-IP](#) is a powerful yet compact 1.1 meter antenna that seamlessly accesses both the C- and Ku-band satellites of KVH's mini-VSAT Broadband network, providing global coverage, with download speeds up to 4 Mbps. Fast, reliable connectivity is important for the Seaspan containerships,

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Images

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KVH's TracPhone V11-IP provides fast, reliable, and affordable global connectivity, vital to today's commercial shipping operations.



KVH's IP-MobileCast content delivery service is designed to bring

which incorporate technological and environmental advancements for fuel efficiency and travel the world's shipping routes on long-term charters. In addition, the Seaspan vessels are utilizing the network management capabilities built into the TracPhone V11-IP's Integrated CommBox Modem (ICM), for onboard IT functions to optimize and manage web and email traffic.

By choosing KVH's IP-MobileCast content delivery service, Seaspan has made it possible for crew members onboard the subscribing vessels to enjoy national and international newspaper editions updated several times daily; and new-release movies and popular TV shows from a variety of countries – with new selections added regularly, even while the vessel is at sea. The content is commercially licensed as required by copyright law, and [helps ship operators meet maritime guidelines for crew welfare](#).

“Seaspan is known throughout the world as a leader in ship management, with a reputation for best-in-class operations, technologically advanced vessels, and experienced crew,” says Brent Bruun, executive vice president of mobile broadband for KVH. “We are thrilled that they have chosen KVH's mini-VSAT Broadband 2.0 complete maritime communications solution to help them meet the demands of modern shipping.”

Note to Editors: For more information about mini-VSAT Broadband 2.0, KVH's complete maritime communications solution, please visit the [mini-VSAT Broadband 2.0 website](#). High-resolution images of KVH products are available at the [KVH Press Room Image Library](#).

About Seaspan

Seaspan provides many of the world's major shipping lines with creative outsourcing alternatives to vessel ownership by offering long-term leases on large, modern containerships combined with industry-leading ship management services. Seaspan's managed fleet consists of 118 containerships representing a total capacity of more than 935,000 TEU, including 22 newbuilding containerships on order scheduled for delivery to Seaspan and third parties by the end of 2017. Seaspan's current operating fleet of 83 vessels has an average age of approximately seven years and an average remaining lease period of approximately five years.

About KVH Industries, Inc.

[KVH Industries](#) is a leading provider of in-motion satellite TV and communications systems, having designed, manufactured, and sold more than 175,000 mobile satellite antennas for applications on vessels, vehicles, and aircraft. KVH is also a leading news, music, and entertainment content provider to many industries including maritime, retail, and leisure. Videotel, a KVH company, is a market-leading provider of training films, computer-based training and e-Learning. KVH is based in Middletown, RI, with research, development, and manufacturing operations in Middletown, RI, and Tinley Park, IL. The company's global

entertainment and operational data to vessels at sea via the mini-VSAT Broadband network.



presence includes offices in Belgium, Brazil, Cyprus, Denmark, Hong Kong, Japan, the Netherlands, Norway, Singapore, and the United Kingdom.

This press release contains forward-looking statements that involve risks and uncertainties. For example, forward-looking statements include statements regarding our anticipated sales, competitive positioning, product orders, customer demand, preferences, requirements, and expectations. The actual results we achieve could differ materially from the statements made in this press release. Factors that might cause these differences include, but are not limited to: potential unanticipated technical or legal impediments that could delay or impede new product and service rollout plans; the impact of extended economic weakness and high fuel prices on the sale and use of marine vessels; the need for, or delays in, qualification of products to customer or regulatory standards; unanticipated declines or changes in customer demand, due to competitive, economic, seasonal, and other factors, particularly with respect to the TracPhone V-IP series products; and unanticipated increases in media costs or loss of distribution rights. These and other factors are discussed in more detail in our most recent Form 10-Q filed with the SEC. We do not assume any obligation to update our forward-looking statements to reflect new information and developments.

KVH, TracPhone, IP-MobileCast, CommBox, and Videotel are trademarks of KVH Industries, Inc. mini-VSAT Broadband is a service mark of KVH Industries, Inc.

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